

Procurement Across the Project Lifecycle

Tom Mochal

This class will detail the management of procurement activities throughout the project lifecycle. The procurement Knowledge Area of the PMBOK® Guide will be used to establish the procurement framework. Then the elements needed during each stage in the project lifecycle for procurement management will be explored.

Students will learn all aspects of the procurement lifecycle management process including understanding the relationship of the buyer and seller, determining the correct contract type for each procurement situation, selecting a seller and monitoring and controlling the execution of the contract.

These concepts are discussed as they would be encountered across the project management processes (manage risk, manage quality, etc.) and project lifecycle (analysis, design, construct, etc.). This helps the students better understand how to apply procurement concepts and techniques across their real-life projects.

After completion of this course, the participant will be able to:

- Know the processes of procurement from the PMBOK® Guide
- Discuss the basics of procurement and the buyer/seller relationship
- Structure and plan a project with a vendor component
- Plan and execute a seller selection process
- Understand the vendor component in the remainder of the project
- Develop procurement documents for soliciting seller requests (e.g. RFI, RFP, RFQ)
- Monitor and control the entire project, including the vendor work
- Understand the contract process from creation to closure

March 2, 2018

8:30 am to 4:30 pm

Capital City Country Club

Members \$250*

Non-Members \$290*

**(8 PDUs – 6 Technical,
1 Leadership, 1 Strategic)**

Register at www.pmitlh.org

***Registration includes breakfast (7:30 AM) & lunch**



PRESENTER: TOM MOCHAL

Tom is an expert instructor and consultant on project management, project management offices, development lifecycle, portfolio management, application support, people management and other related areas.

- Awarded Distinguished Contribution Award from the Project Management Institute (PMI).
- Author, Lessons in Project Management, Apress, Inc., 2003
- Member of the Atlanta, Georgia (USA) chapter of the Project Management Institute (PMI)
- Member of the American Society for the Advancement of Project Management (asapm®)